



FEATURES & BENEFITS FOR HOME AND BUILDING SUPPLY

Point of Sale or Sales Order Tracking and Invoicing. Full-featured solution for retail and short-term rentals (Point of Sale) or wholesale, contractors and phone orders (Sales Order Tracking and Invoicing).

Back-office accounting. Full-featured accounting with Accounts Receivable, Accounts Payable and General Ledger. Take control of the future of your business with budgeting features.

Sales history tracking that makes it simple to retrieve dye lots, wood types and styles, thus enhancing your level of customer service.

Effective inventory control. Know what is selling and what is not. Make special orders, accommodate lay-aways and place items on backorder if the item is not in stock.

Material Requirements Planning. Track inventory levels and facilitate ordering through the purchasing controls.

Total control over pricing. Set-up advertised specials with specific start and end dates, clearance pricing for discontinued items and special pricing for contractors. You can even set-up special pricing for kitting (for bundled items), mix n' match product pricing and tag-along promotions.

Customer and sales analysis. Helps you build your business and continue to be successful, as you analyze customer trends and demographics.

Overall business analysis. Analyze the performance of the entire company, each location, employee, product or product line. These extensive reporting features give you an accurate assessment of how your company is doing at each level, in each location and at every moment.

Web, Phone and Mail Orders. Receive orders by phone, web store or catalog for delivery to a specific job site.

Quotations. Make quotes that can later be turned into orders.

Customer Receivable Tracking. Statements that detail all sales combined with opening and closing balances. Charge interest on past-due accounts and track contact made with customers who have overdue balances with the Client Contact feature. Print statements/invoices that include details of the original invoice.

Multi-location Capabilities. All stores are online all the time, allowing sales tracking and inventory management from one location. Report on the financial health of each location and the business as a whole. Also works for mobile stores.

Commissions. Set-up commissions for individual employees to provide incentives to the sales team.

Gift Cards. Sell, accept and track gift cards or certificates. **Size & Color Inventory Tracking.** Track and manage styles, sizes and colors with the Size & Color Matrix additional component.

Repeat Billing. Manage long-term rentals and ongoing contracts with the Repeat Billing additional component.

Credit and Debit Processing. Easy, fast processing and authorization of credit and debit card transactions.